



Phil Eckman, President and CEO

President and Chief Executive Officer Phil Eckman leads Transamerica Retirement Management, Inc. (TRM) with nearly a decade of executive level management within Transamerica Life Insurance Company and its affiliates within the AEGON companies. Eckman embodies the vision and leadership necessary to lead TRM as it addresses the life-transition needs of the nation's approximately 79 million baby boomers.

Since 1998, Eckman has served in various senior level management positions within the AEGON companies. Most recently, Eckman served as President of Transamerica Capital, Inc. In this position, he supervised the distribution of annuities, mutual funds and life insurance through banking, broker/dealer and financial planning channels.

Prior to joining the AEGON companies, Eckman practiced law with a focus on civil litigation. Eckman graduated from William Mitchell College of Law in St. Paul, Minn., in 1992. Eckman holds a B.S. in Accounting from Gustavus Adolphus College in St. Peter, Minn.



Will Prest, Chief Marketing Officer

As Chief Marketing Officer, Will Prest brings extensive senior-level leadership and strategic planning experience in the financial advising and services industries.

Prior to joining Transamerica Retirement Management, Inc., Prest served as Vice President of Field Development and National Sales Support for H&R Block Financial Advisors, where he developed the strategic direction for the delivery of the company's financial advice through a sales force of 1,000 advisors across a national network of 140 branches.

Prest also served as Vice President of Financial Planning for MetLife Financial Services, where he built and implemented a fee-based, financial planning platform across a field force of 6,200. He helped construct a workplace financial education strategy providing face-to-face financial advice to MetLife's 33 million institutional employee customers.

Prest also spent more than eight years in various regional, sales management and marketing roles for American Express Financial Advisors, including region director for the Eastern U.S.

Prest holds an M.B.A. from Boston University, Graduate School of Management, and a B.A. in psychology from Pitzer College in Claremont, Calif. He holds the Accredited Investment Fiduciary designation from the Center for Fiduciary Studies.



Kathryn Hanson, Marketing Consultant

As Marketing Consultant, Kathryn Hanson brings to Transamerica Retirement Management, Inc. extensive senior-level leadership experience in the public sector with deep insight into the Social Security issues facing pre-retirees. Hanson is responsible for shaping the company's approach to helping pre-retirees reconcile their Social Security benefits with their other retirement assets and for developing marketing strategies for the company's Careers, Health and Wellness consumer education offerings.

Prior to joining Transamerica Retirement Management, Hanson served as Area Director for the Social Security Administration (SSA) for the territory covering Minnesota, Northern Wisconsin and the Upper Peninsula of Michigan. In this role, she was responsible for the administration of Retirement, Survivors and Disability Insurance Income Programs throughout the territory, including the implementation of legislation, outreach programs, public affairs, inter-governmental affairs and budget management.

Hanson served in several other capacities with the SSA, most notably as Area Director for the Metropolitan Chicago and Suburbs Region and District Manager of the Chicago Near Northwest District, a role in which she helped spearhead the SSA's outreach to non-English speaking, poor and homeless populations. Additionally, Hanson developed a formal Diversity Program for the six-state Chicago Region and their employees.

Hanson is the recipient of numerous Regional Commissioner and Commissioner Awards from the SSA and is a published freelance writer.



Mark Foster, Vice President, Marketing Communications and Brand Management

As Vice President and Director of Marketing Communications and Brand Management, Foster brings 25 years of diverse communication experience. As leader of marketing communications at Transamerica Retirement Management, Inc., Foster applies hands-on experience in radio advertising and politics, as well as 18 years of management in financial services marketing for Fortune 500 companies.

Most recently, Foster served as Senior Vice President and Corporate Marketing Director for TCF Financial Corporation, where he oversaw communications that drove TCF's consumer advertising and brand initiatives in all of its operating states. Prior to this role, he served as the Senior Vice President and Director of Marketing at TCF Banks in Minnesota.

Before TCF, Foster was a senior product manager for Wells Fargo's Treasury Management Division, where he coordinated the development of a \$21 million internet delivery product for business and commercial clients. Previously, he worked in the Wells Fargo Corporate Marketing Division at the company's headquarters in Minneapolis, where he coordinated local Community Reinvestment Act and marketing efforts in the company's operating states. Prior to this, he acted as the marketing director in the Wisconsin-Illinois region of Wells Fargo. During his tenure, Foster also served on several corporate transition teams during the merger with Norwest Corporation.

Foster's early career included political communications work for the late Governor George S. Mickelson in Pierre, South Dakota. Foster started his career as a radio marketer, writing and producing commercials for several stations in the Upper Midwest.

Foster earned his undergraduate degree at the University of Wisconsin – Eau Claire, where he studied journalism and advertising. He is also a graduate of the American Bankers Association's Stonier Graduate School of Banking.